

SIDDHARRTH SINGHANIA



Brampton, Ontario



1999.18.01



Tel:(705) 471-0536



E-mail: siddharthsinghania968@gmail.com



Introduction

- Construction Project Management Student | Civil Engineer. I am an ambitious and enthusiastic student who jumps on every opportunity that presents itself. Motivated leader with strong organizational and prioritization abilities. To work as a successful professional in a challenging and dynamic environment and continuing to add value to the organization while concurrently upgrading my skills, knowledge, and financial growth at the same time.



Experiences

Jun 2022 - Mar 2023

Big Bazaar | India

Store Manager

- Oversaw the store management as functioning manager.
- Managed front desk as customer service representative.
- Oversaw recruiting and training of team members.
- Reviewed sales performance for sales division and generated key reports for weekly, monthly, and quarterly meetings.

May 2021 - Jun 2022

Pearl Enterprises | India

Sales Representative

- Maintained up-to-date knowledge on 150 + bathroom accessories , promoting specific products to meet customer needs.
- Ensured customers received quality customer service, reducing the likelihood of negative customer reviews by 80%.
- Collaborated directly with potential clients, providing contract estimates and building trust that resulted in 3-year customer loyalty on average
- Reviewed sales performance for sales division and generated key reports for weekly, monthly, and quarterly meetings.
- Managed any internal issues or problems appropriately and professionally.

Sep 2020 - Mar 2021

Ajay Pipes | India

Store Associate

- Maintained current knowledge of shelf programs and end cap plans to effectively merchandise products.
- Managed timely and effectively replacement of damaged or missing products.
- Worked closely with shift manager to solve problems and handle customer concerns.



License Acquired in 2023

- Smart serve
- Fork lift



Education

Sep 2020

B.Tech, Civil Engineering

Vidya College of Engineering, Meerut, Uttar Pradesh

July 2016

Intermediate, Science

Guru Tegh Bahadur Public School, Meerut, Uttar Pradesh